

Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 084645

R 122000Z SEP 75

FM AMEMBASSY LIMA

TO SECSTATE WASHDC PRIORITY 6783

INFO USDOC WASHDC

UNCLAS LIMA 7555

EO 11652: N/A

TAGS: BEXP, PE

SUBJECT: MAJOR PROJECT: LIMA AND CALLAO SUBWAY

REF: STATE'S 209052; LIMA'S 7341; STATE'S 215070

1. INFORMATION RECEIVED BY DEPARTMENT IS INCORRECT:

- A) THERE WAS NO REPEAT NO PULBICATION OF ANY NOTICE IN JUNE;
- B) THE BID DEADLINE IS SEPT. 17 AND NOT SEPT. 1.

2. COMMERCIAL ATTACHE AGAIN DISCUSSED TENDER DOCUMENT WITH ING. RICARDO GANDOLFO SUIZO, THE DIRECTOR OF THE SUBWAY PROJECT. THIS IS THE SECOND TIME HE HAS DISCUSSED THIS PROJECT WITHIN ONE WEEK. ING. GANDOLFO CONFIRMED THAT HE HAD SPOKEN ON TELEPHONE WITH US COMPANY REPRESENTATIVE BUT THAT HE NEVER REPEAT NEVER MADE THE STATEMENTS ATTRIBUTED TO HIM. WHAT HE TOLD REPRESENTATIVE WAS THAT TENDER NOTICE WAS SUPPOSED TO HAVE BEEN PUBLISHED IN JUNE BUT BECAUSE OF A VARIETY OF REASONS IT DID NOT APPEAR UNTIL AUGUST 22. ALSO, THE SEPTEMBER 1 DATE IS DEADLINE FOR OBTAINING COPY OF DOCUMENTS AND NOT DEADLINE FOR PRESENTATION OF OFFERS, WHICH S STILL SEPTEMBER 17. COMMERCIAL ATTACHE REQUESTED POSTPONEMENT OF DEADLINE BUT THIS REQUEST WAS REJECTED.

3. COMMENT: TO THE REPORTING OFFICER IT APPEARS DIFFICULT TO MISUNDERSTAND DATES SET FORTH ABOVE. THESE DATES ARE CLEAR FROM READING THE NOTICE PUBLISHED IN THE PRESS, PARTICULARLY POINTS NO. 3 AND 5.

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4. WE REPLIED TO BECHTEL ON SEPTEMBER9. WE ARE REPEATING THIS

CABLEGRAM FOR DEPARMTNET'S INFO: (LIMA 7439, 9/9/75).
AS EXPLINED TO BECHTEL IN OUR TELEGRAM, THIS PART OF PROJECT
IS MINOR CONTRACT TO BE PAID ALMOST COMPLETELY IN LOCAL
CURRENCY AND IS REALLY DESIGNED FOR LOCAL FIRMS TO QUALIFY
WITH PERHAPS A MINIMUM OF FOREIGN COMPANY INTERVENTION. THE
LARGER AND MORE IMPORTATNT PARTS OF CONTRACT WILL COME LATER.

5. EMBASSY FULLY AWARE OF IMPORTANCE REPORTING PROMPTLY ON
TENDER REQUEST. BUT BASED ON EXPERIENCE WE MUST INVESTIGATE
SUCH REQUEST TO SEE IF THEY ARE REALLY WORTHWHILE AND SUITABLE
FOR US FIRMS. WE DO NOT REPEAT NOT AUTOMITICALLY FORWARD A
REQUEST UNLESS WE BELIEVE THEY REPRESENT REASONABLY GOOD
PROSPECT FOR US FIRMS. TO DO OTHERWISE WOULD BE TO DELUGE
WASHINGTON WITH NUMEROUS TENDERS IN WHICH US FIRMS WOULD NOT
BE INTERESTED.

6. EMBASSY WOULD APPRECIATE DEPARTMENT INFORMING US
COMAPNIES OF CORRECT FACTS AS STATED ABOVE.
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Message Attributes

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Decaption Date: 01 JAN 1960
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Disposition Approved on Date:
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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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